



Cost Comparison between Inhouse Existing Exchange Server 2007 and Hosted Exchange 2007

(Based on 2-Servers over a 5 Year Period)

Number of Users 25

Item Description	Quantity	Unit Cost	Total Cost	Year 1	Year 2	Year 3	Year 4	Year 5
Existing Exchange Server Costs								
Manage Active Sync (1 Hour per month)	12	\$35.00	\$420.00	\$84.00	\$84.00	\$84.00	\$84.00	\$84.00
Hosted Spam & Virus Email Filtering	25	\$3.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
SSL Security Certificate	1	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00
Administrative and Management Costs								
Administrative Tasks (3 Hours Per Week)	156	\$35.00	\$5,460.00	\$5,460.00	\$5,460.00	\$5,460.00	\$5,460.00	\$5,460.00
Data Storage Costs Using Tapes(Per Year)	1	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00
Offsite Data Backup (100 GB Size \$350.00 / Mo.)	12	\$350.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00
Scheduled Downtime (1 Hour Per Month)	12	\$35.00	\$420.00	\$420.00	\$420.00	\$420.00	\$420.00	\$420.00
UnScheduled Downtime (1 Hour Per Month)	12	\$35.00	\$420.00	\$420.00	\$420.00	\$420.00	\$420.00	\$420.00
Cost Totals		\$993.00	\$11,495.00	\$11,159.00	\$11,159.00	\$11,159.00	\$11,159.00	\$11,159.00
Total Cost of Ownership (TCO) Per User for Inhouse Exchange 2007 Costs (Including Spam & Virus Email Filtering)		25	\$37.20	Total cost per user per year	\$446.36	\$446.36	\$446.36	\$446.36
	Months	Per User						
Hosted Exchange 2007 Costs Per User (Including Spam Email & Virus Filtering)		25	\$12.00	Total cost per user per year	\$300.00	\$300.00	\$300.00	\$300.00
Hosted Exchange Savings per User					\$146.36	\$146.36	\$146.36	\$146.36
Total Savings for 25 Users Per Year					\$3,659.00	\$3,659.00	\$3,659.00	\$3,659.00
Total Savings over 5 Year Period								\$18,295.00

* This spreadsheet was put together using the "Total Cost of Ownership (TCO) of Microsoft Exchange Server 2007" report conducted by Radicati Group, Inc. in early 2008 as a guide.